

## **RESOURCES**

- How many attorneys in your firm handle workers' compensation cases?
- Of these attorneys, how many focus solely on workers' compensation cases?
- ☐ Have any of the attorneys at your firm previously worked at the North Carolina Industrial Commission (NCIC)?
- Does your firm have attorneys who previously represented insurance companies, and do they understand why some companies may agree to set aside more money on cases?

### **EXPERIENCE**

- ☐ What leadership positions do your attorneys have within organizations for workers' compensation attorneys?
- ☐ How many combined years of workers' compensation legal experience do your attorneys have?
- ☐ Has your firm been recognized for professional excellence with persistently impressive ratings from clients and peers?
- Has your firm taken workers' compensation cases to the Court of Appeals?
- Do you have any client testimonials available or clients I could speak to for a reference?

# **RECENT RESULTS**

- How many workers' compensation cases has your firm resolved in the last 12 months?
- ☐ How many workers' compensation cases does your firm take to mediation annually?

- ☐ How many workers' compensation cases has your firm taken to hearing in the last 12 months?
- ☐ What is the largest workers' compensation result your firm achieved for a North Carolina client in the last 12 months?
- ☐ Has your firm won benefits for a claim which had been denied by the insurance company? (If so, how many in the last 12 months?)

### **PROCEDURES**

- ☐ What is your firm's policy on taking every fourth check from clients' ongoing wage-loss benefits?
- What procedures do you have in place to ensure cases move as quickly as possible without sacrificing value?
- ☐ What cross-checks exist within your firm to ensure that an attorney's strategy and case valuation are appropriate?
- ☐ What does your firm do to try to get North Carolina insurance companies to put more money into reserves in order to potentially settle cases for higher amounts?

### **CASE SPECIFIC**

- ☐ How familiar are your attorneys with the local doctors used by workers' compensation carriers across North Carolina?
- How familiar is your firm with the insurance company/ adjuster/employer in my case?
- ☐ What can your firm do if the company's doctor releases me with no restrictions and the carrier tries to cut off my weekly disability check?

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